

Alibaba.com Gold Plus Supplier

Verified

Assessment Report

Presented to

Zhangjiagang Fenghua Machinery Co., Ltd.

张家港丰华机械有限公司

Gold Supplier & Assessed Company Relationship:	<input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner <input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner
Company Address	Office: Room 6A, Fugang Building, Yangshe Town, Zhangjiagang, Suzhou City, Jiangsu Province, China Workshop: Xigang Village, Jinfeng Town, Zhangjiagang, Suzhou City, Jiangsu Province, China
City / Country:	Suzhou / China
Consigner of Assessment:	Alibaba
Gold Supplier Member ID:	fenghuamachine
Gold Supplier Company Name:	Zhangjiagang Fenghua Machinery Co., Ltd.
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Service Provided by SGS
Report No.: 19536358_P+T





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Date of Assessment:	12/Dec./2019	Report Date:	12/Dec./2019
Assessor's Name:	Joe Zhou	Validity Period:	13/Dec./2019 -- 12/Dec./2020
Reviewed By:	Sam Wang	Online Verification:	www.sgs.com/ecv

Important Notes:

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Section 1: Company Overview

Company Overview			
1.1 Legal Validity			
Does the company have a valid business license?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Business License Number:	91320582704066040Q
Year Established:	17/Apr./1995	Validity Period:	17/Apr./1995 -- 31/Dec./2049
Export Experience:	24	Industry Experience:	24
Registered Address:	Xigang Village, Jinfeng Town, Zhangjiagang, Suzhou City, Jiangsu Province, China		
Company Address:	Office: Room 6A, Fugang Building, Yangshe Town, Zhangjiagang, Suzhou City, Jiangsu Province, China Workshop: Xigang Village, Jinfeng Town, Zhangjiagang, Suzhou City, Jiangsu Province, China		
Is it listed company?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	Company Stock Code	N/A
Annual review conducted by the Industrial & Commercial Bureau?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	Reviewed By:	Zhangjiagang Market Supervision and Administration Bureau
Registered Capital:	RMB 500000		
Corporate Representative:	Mr. Liuxian Shen		
Industry:	Plastic & Rubber Machinery; Filling Machines		
Business Type:	<input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company		
Type of Ownership:	<input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture <input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other		
Products /Service:	Plastic Machine; PVC Pipe Material Production Line; Filling Machine; Extruding Machine; Modification Equipment		
1.2 Company Building Information			
Certification Type: <input type="checkbox"/> Land Certification <input checked="" type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input type="checkbox"/> Factory Officer Claimed			
Total Building Size: _____ 3000 m ²			
Number of Building(s): _____ 3			
Office Size: _____ 500 m ²			

Section 2: Human Resources

Human Resources				
2.1 Company Chart				
<pre> graph TD GM[GM] --- Admin[Admin. Dept.] GM --- Technical[Technical Dept.] GM --- Sales[Sales Dept.] GM --- Production[Production Dept.] GM --- Quality[Quality Dept.] </pre>				
2.2 Employee Headcount				
Department Name	Full Time Employee(s)	Part-Time Employee(s)	Total	
GM	1	0	1	
Admin. Dept.	1	0	1	
Technical Dept.	2	0	2	
Sales Dept.	5	0	5	
Production Dept.	15	0	15	
Quality Dept.	1	0	1	
Total Number:	25	0	25	
2.3 Management				
Department	Name	Title	Education	Year(s) in Current Company
Confidential	Confidential	Confidential	Confidential	Confidential



Section 3: Current Export Situation

Current Export Situation				
There is/are <u>5</u> foreign trading employee(s) in the company.				
Working Experience	Headcount	Accepted Language	Listening & Speaking	Reading & Writing
Over 30 Years	0	English	Yes	Yes
21-30Years	0	N/A	N/A	N/A
11-20 Years	2	N/A	N/A	N/A
6-10 Years	1	N/A	N/A	N/A
2-5 Years	2	N/A	N/A	N/A
Less than 2 years	0	N/A	N/A	N/A
Does the company have a valid export license?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Export License Registration No.:		02245520		
Total Revenue (Previous Year):		Confidential		
Total Export Revenue (Previous Year):		Confidential		
Estimated Export Revenue (Current Year):		Confidential		
Trade Agents Employed Overseas:		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Nearest Port:		Shanghai Port		
Accepted Payment Terms		<input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR		
Accepted Payment Type:		<input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input type="checkbox"/> Credit Card <input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input type="checkbox"/> Money Gram <input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker		
Average lead time from product order confirmation to production delivery (products exiting the factory):				
Product Category		Num	Unit	
Plastic Machine		30	Days	
Average Sampling Time				
Product Category		Lead Time		
0		0		
The Shortest Sampling Time				
Product Category		Shortest Lead Time		
0		0		

Section 4: Export Business Capacity

Export Business Capacity			
4.1 Market Distribution (Previous 12 Months)			
Market	Main Product(s)	Revenue (USD)	Total Revenue (%)
North America	Plastic Machine; PVC Pipe Material Production Line; Filling Machine; Extruding Machine; Modification Equipment	Confidential	2
South America	Plastic Machine; PVC Pipe Material Production Line; Filling Machine; Extruding Machine; Modification Equipment	Confidential	3
Eastern Europe	Plastic Machine; PVC Pipe Material Production Line; Filling Machine; Extruding Machine; Modification Equipment	Confidential	40
Southeast Asia	Plastic Machine; PVC Pipe Material Production Line; Filling Machine; Extruding Machine; Modification Equipment	Confidential	10
Africa	Plastic Machine; PVC Pipe Material Production Line; Filling Machine; Extruding Machine; Modification Equipment	Confidential	10
Oceania	N/A	0	0
Mid East	Plastic Machine; PVC Pipe Material Production Line; Filling Machine; Extruding Machine; Modification Equipment	Confidential	10
Eastern Asia	N/A	0	0
Western Europe	N/A	0	0
Central America	N/A	0	0
Northern Europe	N/A	0	0
Southern Europe	N/A	0	0
South Asia	Plastic Machine; PVC Pipe Material Production Line; Filling Machine; Extruding Machine; Modification Equipment	Confidential	10
Domestic Market	Plastic Machine; PVC Pipe Material Production Line; Filling Machine; Extruding Machine; Modification Equipment	Confidential	15
4.2 Main Clients			
Client Name	Main Product(s)	Total Revenue (%)	
Confidential	Confidential	Confidential	

Section 5: Production Capacity

Production Capacity				
5.1 Annual Production Capacity (Previous Year)				
Confidential				
5.2 Production Capacity				
Product Name	Production Line Capacity	Actual Units Produced (Previous Year)		
Plastic Machine	5 Sets / Month	Confidential		
5.3 Production Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
Cutting Machine	GB-4240	1	6	Acceptable
Shearing Machine	SANYANG	1	6	Acceptable
Bending Machine	SANYANG	1	6	Acceptable
Radial Drilling Machine	Z3050	1	6	Acceptable
5.4 Testing Machinery				
Machine Name	Brand & Model No.	Quantity	Number of Year(s) Used	Condition
N/A	N/A	N/A	N/A	N/A
5.5 Subcontractors				
Subcontractor Name	Product Subcontracted	Volume Supplied	Cooperation Period (Years)	
N/A	N/A	N/A	N/A	
5.6 if the factory has testing capability(including qualified staff, equipment and method or certified by any organization& 3rd parties & client)		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
5.7 Subcontractors Type		<input type="checkbox"/> Order outsourcing <input type="checkbox"/> Process outsourcing <input checked="" type="checkbox"/> No need to outsource <input type="checkbox"/> Other		
5.8 Equipment Number		5		
5.9 Production Line Number		1		
5.10 Work Instruction		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.11 Clear Production Process		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.12 Production Management System		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
5.13 Production Control Capability		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		

Section 6: Quality Assurance

Quality Assurance				
6.1.1 Quality Management System Certification				
Certification	Certified By	Certificate No.	Business Scope	Validity Date
N/A	N/A	N/A	N/A	N/A
6.1.2 Product Certification				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
CE	UDEM	M.2016.201.N100 9	Waste plastic crushing recycling production line	06/Apr./2017 -- 05/Apr./2022
6.2 Testing Report				
Certification	Certified By	Certificate No.	Product Name & Model No.	Validity Date
N/A	N/A	N/A	N/A	N/A
6.3 Quality Control Management				
Item	Content	Observations /Comments		
6.3.1	Is there quality control on all production lines?	<input checked="" type="checkbox"/> Yes, all production lines have adequate quality control <input type="checkbox"/> Yes, some production lines have adequate quality control <input type="checkbox"/> No		
6.3.2	Do the QA/QC inspectors work independently from the production line?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
6.3.3	Who does the QC/QA Manager /Supervisor report to?	Confidential		
6.3.4	How many QA/QC inspectors in total?	1		
No. of Employees in Each Production Line:				
Production Line	Supervisor	No. of Operators	No. of In-line QC/QA	
Workshop	1	14	1	
6.3.5 Average Guarantee Time				
Product Category		Guarantee Time		
Plastic Machine		1 Year		
6.3.6 The Longest Guarantee Time				
Product Category		Guarantee Time		
Plastic Machine		1 Year		
6.3.7 Are there any specific inspection standards and guidelines/records of workflow?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		

6.4 Supplier Management		
Item	Content	Observations /Comments
6.4.1	Does the company have a supplier assessment procedure?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.4.2	Does the company have an updated list of approved suppliers?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.4.3	Has the company established and implemented a standard procedure for purchasing contract review and approval?	<input type="checkbox"/> Yes, with written standard procedures <input checked="" type="checkbox"/> Yes, with written procedure but lack of consistent standard <input type="checkbox"/> No
6.4.4	Does the company keep its supplier assessment reports?	<input type="checkbox"/> Yes, assessment reports are available for more than 3 years <input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years <input checked="" type="checkbox"/> Yes, assessment reports are available for the previous 12 months <input type="checkbox"/> No
6.4.5	Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements?	<input type="checkbox"/> Yes, the purchasing document includes all the information required <input checked="" type="checkbox"/> Yes, however the purchasing document includes incomplete information <input type="checkbox"/> No
6.4.6	Is there a procedure to conduct random product inspections after final packaging?	<input type="checkbox"/> Yes, with clear standard and written inspection records <input type="checkbox"/> Yes, with inspection records but no procedures <input checked="" type="checkbox"/> Yes, with procedures but no inspection records <input type="checkbox"/> No, inspections are not necessary

6.5 After Sales Service		
Item	Content	Observations /Comments
6.5.1	Is customer feedback, including complaints, clearly recorded and maintained?	<input type="checkbox"/> Yes, with a standard feedback form and records <input type="checkbox"/> Yes, with a standard feedback form but no records <input checked="" type="checkbox"/> Yes, with records but no standard feedback form <input type="checkbox"/> No
6.5.2	Are there any clear procedures for handling customer complaints?	<input type="checkbox"/> Yes, with clear procedures and written records <input type="checkbox"/> Yes, with clear procedures but no written records <input checked="" type="checkbox"/> Yes, with written records but no clear procedures <input type="checkbox"/> No
6.5.3	Is there a closed-loop corrective action system in place?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.5.4	Can finished/package products be traced by lot identification to the appropriate raw material test reports?	<input type="checkbox"/> Yes, with procedures to trace raw materials <input checked="" type="checkbox"/> Yes, main raw material can be traced <input type="checkbox"/> No, only the production date can be traced <input type="checkbox"/> No
6.5.5	Is there a product alert and recall procedure?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.5.6	Do you have a complete after sales service capability?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

6.6 Overseas After Sales Service		
Item	Content	Observations /Comments
6.6.1	Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
6.6.2	The location country of overseas service center	<input type="checkbox"/> U.S.A <input type="checkbox"/> India <input type="checkbox"/> Indonesia <input type="checkbox"/> Russia <input type="checkbox"/> Germany <input type="checkbox"/> Malaysia <input type="checkbox"/> Turkey <input checked="" type="checkbox"/> Other
6.6.3	Is it possible to provide expatriate engineer services?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
6.6.4	If possible provide expatriate engineer, what kind of onsite after-sales services are included?	<input checked="" type="checkbox"/> Debugging <input checked="" type="checkbox"/> Maintain <input checked="" type="checkbox"/> Repair <input type="checkbox"/> Other

Quality Management Process		
Process 1	Process 2	Process 3



Confidential	Confidential	Confidential
Confidential	Confidential	Confidential
Received the second-party or the third-party inspection records (inspection report)		
Photo 1	Photo 2	Photo 3
Confidential	Confidential	Confidential
Confidential	Confidential	Confidential

Section 7: Production Process Management

Quality Control Management		
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	<input type="checkbox"/> Yes, very good <input checked="" type="checkbox"/> Yes, acceptable <input type="checkbox"/> No, needs improvement <input type="checkbox"/> No, very poor
7.2	Are the following items /documents provided at the appropriate location?	<input checked="" type="checkbox"/> Work instructions <input type="checkbox"/> Approved sample <input checked="" type="checkbox"/> Product picture <input type="checkbox"/> No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input checked="" type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	<input type="checkbox"/> Yes, with clear written instructions and records <input checked="" type="checkbox"/> Yes, with written instructions but no records <input type="checkbox"/> Yes, with records but no written instructions <input type="checkbox"/> No
7.5	How are finished products inspected?	<input checked="" type="checkbox"/> 100% of products with detailed inspection <input type="checkbox"/> Random inspection <input type="checkbox"/> No inspection <input type="checkbox"/> No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	<input type="checkbox"/> Yes, the units are separated and marked clearly <input checked="" type="checkbox"/> Yes, the units are separated but not marked clearly <input type="checkbox"/> No
7.7	How are finished products that failed inspection handled?	<input checked="" type="checkbox"/> Repaired and re-inspected <input type="checkbox"/> Thrown away <input type="checkbox"/> No inspection necessary

Section 8: R & D Capacity

R&D Capacity				
8.1 Current Situation				
There is/are <u>2</u> R&D engineer(s) in the company.				
Education Level	Headcount		Work Experience	Headcount
Doctorate	0		Over 30 Years	0
Post-Graduate	0		21-30 Years	0
Graduate	2		11-20 Years	1
Junior College	0		6-10 Years	1
Technical School	0		2-5 Years	0
High School	0		Less than 2 years	0
Patent Situation				
Patent No.	The Name of the Patent		The Patent Type	Available Date
N/A	N/A		N/A	N/A
Brand Situation				
Registration/ap plication No.	Brand Name	For Approval to Use Goods	Validity Date	Ref.
N/A	N/A	N/A	N/A	N/A
The Average Time For New Products Launched				
Product Category		Lead Time		
Plastic Machine		3 Months		
The Shortest Time For A New Item Launched				
Product Category		Shortest Lead Time		
Plastic Machine		3 Months		
Does the company provide ODM service for others?		<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No		
Are there relevant design input/output, review, and verification documents available for the assessment company?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
Based on inspection, are R & D employees equipped with adequate specialized equipment?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please list all key equipment used:		N/A		
Do R& D employees use any specific software for designing new products?		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No		
If yes, please list the main software used:		N/A		
Please list all certifications and/or qualifications of the R & D department:		N/A		



Has the company established standard design procedures for new products?	<input type="checkbox"/> Yes, with clear written instructions <input checked="" type="checkbox"/> Yes, without written instructions <input type="checkbox"/> No	
Have the designed products been internal verified or validated?	<input type="checkbox"/> Yes, with clear written records <input type="checkbox"/> Yes, only part written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
Have the designed products been tested by a third-party inspection body?	<input type="checkbox"/> Yes, all designed products have been tested <input type="checkbox"/> Yes, only part of designed products have been tested <input checked="" type="checkbox"/> No	
Are the designed products confirmed by the customers?	<input checked="" type="checkbox"/> Yes, all designed products have been confirmed <input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements <input type="checkbox"/> No	
Does the company has qualification requirements for designers?	<input type="checkbox"/> Yes, with written job description <input checked="" type="checkbox"/> Yes, without written job description <input type="checkbox"/> No, but at least two years design experience is needed <input type="checkbox"/> No	
Are the designers' qualifications recognized by the company?	<input type="checkbox"/> Yes, with written records <input checked="" type="checkbox"/> Yes, without written records <input type="checkbox"/> No	
What level of design services are provided?	<input type="checkbox"/> Only add logo/change color/material <input type="checkbox"/> Sample processing <input type="checkbox"/> Graphic processing <input checked="" type="checkbox"/> Create an entirely new product	
New Products Launched quantity for each year		
Product Category	Num Unit	
Plastic Machine	3 Sets	
8.2 R&D Real Case Description		
Customer's Name	Confidential	
Customer's Location	Confidential	
Customer's Industry:	Confidential	
Order's Requirement Description:	Confidential	
8.3 Design Process		
Process 1	Process 2	Process 3









Confidential ²	Confidential ²	Confidential ²
Description: Confidential	Description: Confidential	Description: Confidential
8.4 Design Devices		
Device 1	Device 2	Device 3
N/A	N/A	N/A

Section 9: Company Development / Expansion Plans

Company Development / Expansion Plans		
Item	Company Development Action	Timeframe
1	The organization is going to join more exhibitions.	2020
2	The organization is going to expand overseas market.	2020
3	The organization is going to expand international sales team.	2020

Section 10: Production Flow

Production Flow					
No	Production Process	No	Production Process	No	Production Process
1		2		3	
	Raw materials		Cutting		Machining
4		5		6	
	Metal processing		Assembly		Finished products

Section 11: Certification & Photos

Certification & Photos	
<p>Certification & Photos -- Business License (Original)</p>	<p>Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection</p>
	
<p>Certification & Photos -- Permit for Opening Bank Account</p>	<p>Certification & Photos -- Import and Export Enterprise Registration</p>
	
Product Certification Photos	
<p>Certification & Photos -- CE</p>	<p>N/A</p>
	<p>N/A</p>

Section 12: Company and Product Samples

Company and Product Samples			
Company Gate	Office		
			
Workshop	Workshop		
			
Product Sample	Product Sample		
			
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Product Sample



Product Sample



Section 13: Competitive Advantages

13.1 Product Group Capacity		
13.1.1 Products Sold (Within 12 Months)		
Products Name	Quantity	Revenue (USD)
Plastic Machine	Confidential	Confidential
13.1.2 Suppliers Cooperated With (Within 12 Months)		
No. of cooperation suppliers (total)	Confidential	
No. of suppliers (which cooperated over 2 times)	Confidential	
No. of provinces which cooperation suppliers belong to	Confidential	
Would the company like to provide design solution service for integration project?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No	
If yes, these projects include	Plastic Machine; PVC Pipe Material Production Line; Filling Machine; Extruding Machine; Modification Equipment	
Would the company like to provide a total solution for purchasing?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> Part, _____ <input type="checkbox"/> No	
If yes, please describe it	Plastic Machine; PVC Pipe Material Production Line; Filling Machine; Extruding Machine; Modification Equipment	
13.1.3 Real Case Description:		
Customer Name	Confidential	
Customer Country	Confidential	
Customer Region	Confidential	
Products Category	Confidential	
Order Value (USD)	Confidential	
Order Processing Process	Confidential	
Customer's Feedback	Confidential	
13.2 Real Case for Lower MOQ & Lead Time		
Products Name	MOQ (Within 12 Months)	Lead Time
Plastic Machine	1 Set	30 Days
MOQ for each item	<input checked="" type="checkbox"/> less 10 <input type="checkbox"/> 10-20 <input type="checkbox"/> 20-50 <input type="checkbox"/> 50-100 <input type="checkbox"/> 100-300 <input type="checkbox"/> above 300	
13.3 Real Case for Large Contract & Lead Time		



Products Name	Order (Within 12 Months)	Lead Time		
Plastic Machine	4 Sets	2 Months		
13.4 Overseas After Sales Service Capacity				
13.4.1 Do you have an overseas onsite service center?	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No			
13.4.2 If yes, what onsite after-sales services are included		Location	Evidence- provided	Self-description
Equipment -installation, maintenance and other services	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Technical advice	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Personnel training	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	N/A	N/A	N/A
Other		N/A	N/A	N/A
13.4.3 Average response time	8 Hours			
13.5 After-sales service capacity				
Does the company accept small order?	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No			

-- End of Report --