

# Alibaba.com Gold Plus Supplier



## Assessment Report

*Presented to*

**Zhuozhou City Haosen Renewable Resources Co., Ltd.**

**涿州市浩森再生资源回收有限公司**

|  |   |
|--|---|
| Gold Supplier & Assessed Company Relationship: | <input checked="" type="checkbox"/> Self-owned <input type="checkbox"/> Wholly Owned <input type="checkbox"/> Shareholder/Partner<br><input type="checkbox"/> Kindred between Owners <input type="checkbox"/> Cooperation Partner |
| Company Address                                | East of Liuheying Village, Douzhuangxiang Town, Zhuozhou City, Baoding City, Hebei Province, China  |
| City / Country:                                | Baoding, China  |
| Consigner of Assessment:                       | Alibaba   |
| Gold Supplier Member ID:                       | zzhaosen  |
| Gold Supplier Company Name:                    | Zhuozhou City Haosen Renewable Resources Co., Ltd.  |
| Contact Person:                                | Mr. Bin Li  |
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| Fax Number:                                    | N/A   |
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*Service Provided by Bureau Veritas Certification*

*Report No.: 18503596\_P+T*





|                     |              |                      |                               |
|---------------------|--------------|----------------------|-------------------------------|
| Report Number:      | 18503596_P+T | Assessment Type      | Production & Trade Assessment |
| Date of Assessment: | 14/Jan./2019 | Report Date:         | 14/Jan./2019                  |
| Assessor's Name:    | Steven Su    | Validity Period:     | 15/Jan./2019 -- 14/Jan./2020  |
| Reviewed By:        | Mark Wei     | Online Verification: | www.bv-certification.com.cn   |

**Important Notes:**

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## Section 1: Company Overview

| Company Overview   |   |                          |   |
|--|---|--------------------------|---|
| <b>1.1 Legal Validity</b>  |   |                          |   |
| Does the company have a valid business license?  | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No   | Business License Number: | 9113068108269441<br>2W                  |
| Year Established:  | 18/Nov./2013  | Validity Period:         | 18/Nov./2013 --<br>18/Nov./2063         |
| Export Experience:   | 5 Years   | Industry Experience:     | 5 Years                                 |
| Registered Address:  | East of Liuheying Village, Douzhuangxiang Town, Zhuozhou City, Baoding City, Hebei Province, China  |                          |   |
| Company Address:   | East of Liuheying Village, Douzhuangxiang Town, Zhuozhou City, Baoding City, Hebei Province, China  |                          |   |
| Annual review conducted by the Industrial & Commercial Bureau?   | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No   | Reviewed By:             | Zhuozhou Industrial & Commercial Bureau |
| Registered Capital:  | RMB 5,000,000   |                          |   |
| Corporate Representative:  | Mr. Jianfeng Feng   |                          |   |
| Industry:  | Pet Products  |                          |   |
| Business Type:   | <input type="checkbox"/> Manufacturer <input type="checkbox"/> Trading Company <input checked="" type="checkbox"/> Manufacturer & Trading Company   |                          |   |
| Type of Ownership:   | <input checked="" type="checkbox"/> Private Owner <input type="checkbox"/> Public Company <input type="checkbox"/> Joint Venture<br><input type="checkbox"/> Stated Owned <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Other |                          |   |
| Products /Service:   | Cat Litter(Bentonite Cat Litter, TOFU Cat Litter, Pine Wood Cat Litter, Silica Gel Cat Litter), Pet Products( Only Sales)   |                          |   |
| <b>1.2 Company Building Information</b>  |   |                          |   |
| Certification Type:<br><input type="checkbox"/> Land Certification <input type="checkbox"/> Real Estate Certification <input type="checkbox"/> Lease Agreement <input checked="" type="checkbox"/> Factory Officer Claimed |   |                          |   |
| Total Building Size: <u>1,998 m<sup>2</sup></u>  |   |                          |   |
| Number of Building(s) : <u>1</u>   |   |                          |   |
| Office Size: <u>500 m<sup>2</sup></u>  |   |                          |   |

## Section 2: Human Resources

| Human Resources  |                       |                       |              |                            |
|--|-----------------------|-----------------------|--------------|----------------------------|
| 2.1 Company Chart  |                       |                       |              |                            |
| <pre> graph TD     GM[GM] --- ViceGM[Vice GM]     ViceGM --- Production[Production Dept.]     ViceGM --- Sales[Sales Dept.]     ViceGM --- Finance[Finance Dept.]             </pre> |                       |                       |              |                            |
| 2.2 Employee Headcount   |                       |                       |              |                            |
| Department Name  | Full Time Employee(s) | Part-Time Employee(s) | Total        |                            |
| GM   | 1                     | 0                     | 1            |                            |
| Vice GM  | 2                     | 0                     | 2            |                            |
| Production Dept.   | 12                    | 0                     | 12           |                            |
| Sales Dept.  | 11                    | 0                     | 11           |                            |
| Finance Dept.  | 1                     | 0                     | 1            |                            |
| <b>Total Number:</b>   | 27                    | 0                     | 27           |                            |
| 2.3 Management   |                       |                       |              |                            |
| Department   | Name                  | Title                 | Education    | Year(s) in Current Company |
| Confidential   | Confidential          | Confidential          | Confidential | Confidential               |



### Section 3: Current Export Situation

| Current Export Situation   |                  |  |                                 |                              |
|--|------------------|--|---------------------------------|------------------------------|
| There is/are <u>7</u> foreign trading employee(s) in the company.  |                  |  |                                 |                              |
| <b>Working Experience</b>  | <b>Headcount</b> | <b>Accepted Language</b>   | <b>Listening &amp; Speaking</b> | <b>Reading &amp; Writing</b> |
| Over 30 Years  | 0                | English  | Yes                             | Yes                          |
| 21-30Years   | 0                | Japanese   | Yes                             | Yes                          |
| 11-20 Years  | 3                | Russian  | Yes                             | Yes                          |
| 6-10 Years   | 3                | French   | Yes                             | Yes                          |
| 2-5 Years  | 1                | N/A  | N/A                             | N/A                          |
| Less than 2 years  | 0                | N/A  | N/A                             | N/A                          |
| Does the company have a valid export license?  |                  | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No  |                                 |                              |
| Export License Registration No.:   |                  | 91130681082694412W   |                                 |                              |
| Total Revenue (Previous Year):   |                  | Confidential   |                                 |                              |
| Total Export Revenue (Previous Year):  |                  | Confidential   |                                 |                              |
| Estimated Export Revenue (Current Year):   |                  | Confidential   |                                 |                              |
| Trade Agents Employed Overseas:  |                  | <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No  |                                 |                              |
| Nearest Port:  |                  | Tianjin Port, Beijing Airport  |                                 |                              |
| Accepted Payment Terms   |                  | <input checked="" type="checkbox"/> FOB <input checked="" type="checkbox"/> CIF <input checked="" type="checkbox"/> EXW <input checked="" type="checkbox"/> CFR  |                                 |                              |
| Accepted Payment Type:   |                  | <input checked="" type="checkbox"/> L/C <input checked="" type="checkbox"/> T/T <input checked="" type="checkbox"/> Credit Card<br><input checked="" type="checkbox"/> Cash <input checked="" type="checkbox"/> West Union <input checked="" type="checkbox"/> Money Gram<br><input checked="" type="checkbox"/> Paypal <input type="checkbox"/> Moneybooker |                                 |                              |
| Average lead time from product order confirmation to production delivery (products exiting the factory): |                  |  |                                 |                              |
| Product Category   |                  | Num  | Unit                            |                              |
| Cat Litter   |                  | 7  | Days                            |                              |
| Pet Products   |                  | 7  | Days                            |                              |
| Average Sampling Time  |                  |  |                                 |                              |
| Product Category   |                  | Lead Time  |                                 |                              |
| Cat Litter   |                  | 1 Day  |                                 |                              |
| Pet Products   |                  | 1 Day  |                                 |                              |
| The Shortest Sampling Time   |                  |  |                                 |                              |
| Product Category   |                  | Shortest Lead Time   |                                 |                              |
| Cat Litter   |                  | 1 Day  |                                 |                              |



## Section 4: Export Business Capacity

| Export Business Capacity                     |                          |                   |                   |
|--|--------------------------|-------------------|-------------------|
| 4.1 Market Distribution (Previous 12 Months) |                          |                   |                   |
| Market                                       | Main Product(s)          | Revenue (USD)     | Total Revenue (%) |
| North America                                | N/A                      | 0                 | 0                 |
| South America                                | Cat Litter, Pet Products | Confidential      | 30                |
| Eastern Europe                               | N/A                      | 0                 | 0                 |
| Southeast Asia                               | Cat Litter, Pet Products | Confidential      | 30                |
| Africa                                       | N/A                      | 0                 | 0                 |
| Oceania                                      | Cat Litter, Pet Products | Confidential      | 5                 |
| Mid East                                     | Cat Litter, Pet Products | Confidential      | 5                 |
| Eastern Asia                                 | N/A                      | 0                 | 0                 |
| Western Europe                               | N/A                      | 0                 | 0                 |
| Central America                              | N/A                      | 0                 | 0                 |
| Northern Europe                              | N/A                      | 0                 | 0                 |
| Southern Europe                              | N/A                      | 0                 | 0                 |
| South Asia                                   | N/A                      | 0                 | 0                 |
| Domestic Market                              | Cat Litter, Pet Products | Confidential      | 30                |
| 4.2 Main Clients                             |                          |                   |                   |
| Client Name                                  | Main Product(s)          | Total Revenue (%) |                   |
| Confidential                                 | Confidential             | Confidential      |                   |



## Section 5: Production Capacity

| Production Capacity                                   |                          |                                       |                            |            |
|---|--------------------------|---------------------------------------|----------------------------|------------|
| <b>5.1 Annual Production Capacity (Previous Year)</b> |                          |                                       |                            |            |
| Confidential  |                          |                                       |                            |            |
| <b>5.2 Production Capacity</b>                        |                          |                                       |                            |            |
| Product Name  | Production Line Capacity | Actual Units Produced (Previous Year) |                            |            |
| Cat Litter  | 20,000 Tons/Year         | Confidential                          |                            |            |
| <b>5.3 Production Machinery</b>                       |                          |                                       |                            |            |
| Machine Name  | Brand & Model No.        | Quantity                              | Number of Year(s) Used     | Condition  |
| Cat litter production line                            | No Information           | 1                                     | 5                          | Acceptable |
| Drying machine  | No Information           | 1                                     | 5                          | Acceptable |
| Breaking machine                                      | No Information           | 1                                     | 5                          | Acceptable |
| Packing machine                                       | No Information           | 3                                     | 5                          | Acceptable |
| Cooling machine                                       | No Information           | 1                                     | 5                          | Acceptable |
| <b>5.4 Testing Machinery</b>                          |                          |                                       |                            |            |
| Machine Name  | Brand & Model No.        | Quantity                              | Number of Year(s) Used     | Condition  |
| Moisture meter  | LDSTG                    | 1                                     | 3                          | Acceptable |
| Viscometer  | NDJ-79                   | 1                                     | 3                          | Acceptable |
| <b>5.5 Subcontractors</b>                             |                          |                                       |                            |            |
| Subcontractor Name                                    | Product Subcontracted    | Volume Supplied                       | Cooperation Period (Years) |            |
| N/A   | N/A                      | N/A                                   | N/A                        |            |

## Section 6: Quality Assurance

| Quality Assurance                                    |  |   |                          |               |
|--|--|---|--------------------------|---------------|
| <b>6.1.1 Quality Management System Certification</b> |  |   |                          |               |
| Certification  | Certified By   | Certificate No.   | Business Scope           | Validity Date |
| N/A  | N/A  | N/A   | N/A                      | N/A           |
| <b>6.1.2 Product Certification</b>                   |  |   |                          |               |
| Certification  | Certified By   | Certificate No.   | Product Name & Model No. | Validity Date |
| N/A  | N/A  | N/A   | N/A                      | N/A           |
| <b>6.2 Testing Report</b>                            |  |   |                          |               |
| Certification  | Certified By   | Certificate No.   | Product Name & Model No. | Validity Date |
| N/A  | N/A  | N/A   | N/A                      | N/A           |
| <b>6.3 Quality Control Management</b>                |  |   |                          |               |
| Item   | Content  | Observations /Comments  |                          |               |
| 6.3.1  | Is there quality control on all production lines?                    | <input checked="" type="checkbox"/> Yes, all production lines have adequate quality control<br><input type="checkbox"/> Yes, some production lines have adequate quality control<br><input type="checkbox"/> No |                          |               |
| 6.3.2  | Do the QA/QC inspectors work independently from the production line? | <input checked="" type="checkbox"/> Yes<br><input type="checkbox"/> No  |                          |               |
| 6.3.3  | Who does the QC/QA Manager /Supervisor report to?                    | GM -- Mr. Ze Shi  |                          |               |
| 6.3.4  | How many QA/QC inspectors in total?                                  | 3   |                          |               |
| No. of Employees in Each Production Line:            |  |   |                          |               |
| Production Line                                      | Supervisor   | No. of Operators  | No. of In-line QC/QA     |               |
| Workshop   | 2  | 7   | 3                        |               |
| <b>6.3.5 Average Guarantee Time</b>                  |  |   |                          |               |
| Product Category                                     |  | Guarantee Time  |                          |               |
| Cat Litter   |  | 2 Years   |                          |               |
| Cat Scratchers                                       |  | 2 Years   |                          |               |
| <b>6.3.6 The Longest Guarantee Time</b>              |  |   |                          |               |
| Product Category                                     |  | Guarantee Time  |                          |               |
| Cat Litter   |  | 2 Years   |                          |               |
| <b>6.4 Supplier Management</b>                       |  |   |                          |               |
| Item   | Content  | Observations /Comments  |                          |               |
| 6.4.1  | Does the company have a supplier assessment procedure?               | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No  |                          |               |

|       |   |  |
|-------|---|--|
| 6.4.2 | Does the company have an updated list of approved suppliers?  | <input checked="" type="checkbox"/> Yes<br><input type="checkbox"/> No   |
| 6.4.3 | Has the company established and implemented a standard procedure for purchasing contract review and approval?         | <input checked="" type="checkbox"/> Yes, with written standard procedures<br><input type="checkbox"/> Yes, with written procedure but lack of consistent standard<br><input type="checkbox"/> No   |
| 6.4.4 | Does the company keep its supplier assessment reports?  | <input type="checkbox"/> Yes, assessment reports are available for more than 3 years<br><input type="checkbox"/> Yes, assessment reports are available for the last 1-3 years<br><input type="checkbox"/> Yes, assessment reports are available for the previous 12 months<br><input checked="" type="checkbox"/> No |
| 6.4.5 | Are the company's purchasing documents sufficient to ensure product safety control and their customers' requirements? | <input checked="" type="checkbox"/> Yes, the purchasing document includes all the information required<br><input type="checkbox"/> Yes, however the purchasing document includes incomplete information<br><input type="checkbox"/> No   |
| 6.4.6 | Is there a procedure to conduct random product inspections after final packaging?                                     | <input checked="" type="checkbox"/> Yes, with clear standard and written inspection records<br><input type="checkbox"/> Yes, with inspection records but no procedures<br><input type="checkbox"/> Yes, with procedures but no inspection records<br><input type="checkbox"/> No, inspections are not necessary      |

**6.5 After Sales Service**

| Item  | Content   | Observations /Comments  |
|-------|---|---|
| 6.5.1 | Is customer feedback, including complaints, clearly recorded and maintained?                                | <input checked="" type="checkbox"/> Yes, with a standard feedback form and records<br><input type="checkbox"/> Yes, with a standard feedback form but no records<br><input type="checkbox"/> Yes, with records but no standard feedback form<br><input type="checkbox"/> No   |
| 6.5.2 | Are there any clear procedures for handling customer complaints?  | <input checked="" type="checkbox"/> Yes, with clear procedures and written records<br><input type="checkbox"/> Yes, with clear procedures but no written records<br><input type="checkbox"/> Yes, with written records but no clear procedures<br><input type="checkbox"/> No |
| 6.5.3 | Is there a closed-loop corrective action system in place?   | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No  |
| 6.5.4 | Can finished/package products be traced by lot identification to the appropriate raw material test reports? | <input type="checkbox"/> Yes, with procedures to trace raw materials<br><input checked="" type="checkbox"/> Yes, main raw material can be traced<br><input type="checkbox"/> No, only the production date can be traced<br><input type="checkbox"/> No                        |
| 6.5.5 | Is there a product alert and recall procedure?  | <input checked="" type="checkbox"/> Yes<br><input type="checkbox"/> No  |

## Section 7: Production Process Management

| Quality Control Management |  |   |
|----------------------------|--|---|
| Item                       | Content  | Observations /Comments  |
| 7.1                        | Is the factory tidy and clean enough for production?   | <input type="checkbox"/> Yes, very good<br><input checked="" type="checkbox"/> Yes, acceptable<br><input type="checkbox"/> No, needs improvement<br><input type="checkbox"/> No, very poor  |
| 7.2                        | Are the following items /documents provided at the appropriate location?   | <input type="checkbox"/> Work instructions<br><input checked="" type="checkbox"/> Approved sample<br><input type="checkbox"/> Product picture<br><input type="checkbox"/> No the above-mentioned was not available.   |
| 7.3                        | Are written instructions available for onsite material inspection/testing?<br>Are the relevant records maintained?   | <input checked="" type="checkbox"/> Yes, with clear written instructions and records<br><input type="checkbox"/> Yes, with written instructions but no records<br><input type="checkbox"/> Yes, with records but no written instructions<br><input type="checkbox"/> No |
| 7.4                        | Are written inspection/testing instructions available for finished products?<br>Are the relevant records maintained? | <input checked="" type="checkbox"/> Yes, with clear written instructions and records<br><input type="checkbox"/> Yes, with written instructions but no records<br><input type="checkbox"/> Yes, with records but no written instructions<br><input type="checkbox"/> No |
| 7.5                        | How are finished products inspected?   | <input type="checkbox"/> 100% of products with detailed inspection<br><input checked="" type="checkbox"/> Random inspection<br><input type="checkbox"/> No inspection<br><input type="checkbox"/> No inspection necessary   |
| 7.6                        | Are units that failed inspection clearly marked and separated to prevent accidental dispatch?                        | <input type="checkbox"/> Yes, the units are separated and marked clearly<br><input checked="" type="checkbox"/> Yes, the units are separated but not marked clearly<br><input type="checkbox"/> No  |
| 7.7                        | How are finished products that failed inspection handled?  | <input checked="" type="checkbox"/> Repaired and re-inspected<br><input type="checkbox"/> Thrown away<br><input type="checkbox"/> No inspection necessary   |



## Section 8: R & D Capacity

| R&D Capacity   |                        |   |                            |  |
|--|------------------------|---|----------------------------|--|
| 8.1 Current Situation  |                        |   |                            |  |
| There is/are <u>2</u> R&D engineer(s) in the company.  |                        |   |                            |  |
| Education Level  | Headcount              |   | Work Experience            | Headcount                              |
| Doctorate  | 0                      |   | Over 30 Years              | 0                                      |
| Post-Graduate  | 0                      |   | 21-30 Years                | 1                                      |
| Graduate   | 0                      |   | 11-20 Years                | 1                                      |
| Junior College   | 0                      |   | 6-10 Years                 | 0                                      |
| Technical School   | 2                      |   | 2-5 Years                  | 0                                      |
| High School  | 0                      |   | Less than 2 years          | 0                                      |
| Patent Situation   |                        |   |                            |  |
| Patent No.   | The Name of the Patent |   | The Patent Type            | Available Date                         |
| N/A  | N/A                    |   | N/A                        | N/A                                    |
| Brand Situation  |                        |   |                            |  |
| Registration/ap plication No.  | Brand Name             | For Approval to Use Goods   | Validity Date              | Ref.                                   |
| 24399990   | Refer to the Photo     | Class 31: Animal food; Cat biscuits; Pet food; Hay for animal habitation; Peat for animal habitat; Dry straw for bedding; Sandpaper for pets (for bedding); Scented sand for pets; Cat litter; Sandpaper for birdcage (End) | 28/May/2018 -- 27/May/2028 | Photo in Section 11 (Trademark Photos) |
| The Average Time For New Products Launched   |                        |   |                            |  |
| Product Category   |                        | Lead Time   |                            |  |
| Cat Litter   |                        | 60 Days   |                            |  |
| The Shortest Time For A New Item Launched  |                        |   |                            |  |
| Product Category   |                        | Shortest Lead Time  |                            |  |
| Cat Litter   |                        | 30 Days   |                            |  |
| Does the company provide ODM service for others?   |                        | <input checked="" type="checkbox"/> Yes<br><input type="checkbox"/> No  |                            |  |
| Are there relevant design input/output, review, and verification documents available for the assessment company? |                        | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No  |                            |  |



|  |  |
|--|--|
| Based on inspection, are R & D employees equipped with adequate specialized equipment? | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No   |
| If yes, please list all key equipment used:  | N/A  |
| Do R& D employees use any specific software for designing new products?                | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No   |
| If yes, please list the main software used:  | N/A  |
| Please list all certifications and/or qualifications of the R & D department:          | N/A  |
| Has the company established standard design procedures for new products?               | <input type="checkbox"/> Yes, with clear written instructions<br><input checked="" type="checkbox"/> Yes, without written instructions<br><input type="checkbox"/> No  |
| Have the designed products been internal verified or validated?                        | <input type="checkbox"/> Yes, with clear written records<br><input type="checkbox"/> Yes, only part written records<br><input checked="" type="checkbox"/> Yes, without written records<br><input type="checkbox"/> No                                   |
| Have the designed products been tested by a third-party inspection body?               | <input type="checkbox"/> Yes, all designed products have been tested<br><input type="checkbox"/> Yes, only part of designed products have been tested<br><input checked="" type="checkbox"/> No  |
| Are the designed products confirmed by the customers?                                  | <input checked="" type="checkbox"/> Yes, all designed products have been confirmed<br><input type="checkbox"/> Yes, part of designed products have been confirmed according to client's requirements<br><input type="checkbox"/> No                      |
| Does the company has qualification requirements for designers?                         | <input type="checkbox"/> Yes, with written job description<br><input checked="" type="checkbox"/> Yes, without written job description<br><input type="checkbox"/> No, but at least two years design experience is needed<br><input type="checkbox"/> No |
| Are the designers' qualifications recognized by the company?                           | <input type="checkbox"/> Yes, with written records<br><input checked="" type="checkbox"/> Yes, without written records<br><input type="checkbox"/> No  |

### 8.2 R&D Real Case Description

|                                  |              |
|----------------------------------|--------------|
| Customer's Name                  | Confidential |
| Customer's Location              | Confidential |
| Customer's Industry:             | Confidential |
| Order's Requirement Description: | Confidential |

### 8.3 Design Process

| Process 1 | Process 2 | Process 3 |
|-----------|-----------|-----------|
|-----------|-----------|-----------|



|                           |                           |                           |
|---------------------------|---------------------------|---------------------------|
| Confidential              | Confidential              | Confidential              |
| Description: Confidential | Description: Confidential | Description: Confidential |
| <b>8.4 Design Devices</b> |                           |                           |
| Device 1                  | Device 2                  | Device 3                  |
| N/A                       | N/A                       | N/A                       |









## Section 9: Company Development / Expansion Plans




| Company Development / Expansion Plans |   |            |
|---------------------------------------|---|------------|
| Item                                  | Company Development Action                                    | Timeframe  |
| 1                                     | The organization is going to update the automation equipment. | Short Term |
| 2                                     | The organization is going to development more new products.   | Short Term |



## Section 10: Production Flow

| Production Flow |   |    |   |    |  |
|-----------------|---|----|---|----|--|
| No              | Production Process  | No | Production Process  | No | Production Process   |
| 1               | <br>Raw Material | 2  | <br>Cat litter production | 3  | <br>Drying            |
| 4               | <br>Cooling     | 5  | <br>Packing              | 6  | <br>Finished Product |

## Section 11: Certification & Photos

| Certification & Photos  |   |
|---|---|
| <p><b>Certification &amp; Photos -- Business License Combined with Organization Code Certificate, Tax Registration Certificate (Original)</b></p>  | <p><b>Certification &amp; Photos -- Permit for Opening Bank Account</b></p>       |
| <p><b>Certification &amp; Photos -- Import and Export Enterprise Registration</b></p>    | <p><b>Certification &amp; Photos -- Custom Clearance Registration Form</b></p>  |
| Trademark Photos  |   |
| <p><b>Certification &amp; Photos -- Trademark Photo</b></p>    | <p><b>Certification &amp; Photos -- N/A</b></p> <p style="text-align: center; font-size: 24px;">N/A</p>   |

## Section 12: Company and Product Samples

| Company and Product Samples  |   |
|--|---|
| <p><b>Company Gate</b></p>      | <p><b>Office</b></p>            |
| <p><b>Workshop</b></p>        | <p><b>Workshop</b></p>        |
| <p><b>Product Sample</b></p>  | <p><b>Product Sample</b></p>  |

Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



**Product Sample**



**Product Sample**





## Section 13: Competitive Advantages

| 13.1 Product Group Capacity  |  |               |
|--|--|---------------|
| 13.1.1 Products Sold (Within 12 Months)  |  |               |
| Products Name  | Quantity   | Revenue (USD) |
| Confidential   | Confidential   | Confidential  |
| 13.1.2 Suppliers Cooperated With (Within 12 Months)                                |  |               |
| No. of cooperation suppliers (total)   | 8  |               |
| No. of suppliers (which cooperated over 2 times)                                   | 8  |               |
| No. of provinces which cooperation suppliers belong to                             | 4 (Shandong, Beijing, Hebei, Inner Mongolia)   |               |
| Would the company like to provide design solution service for integration project? | <input type="checkbox"/> Yes<br><input checked="" type="checkbox"/> No   |               |
| If yes, these projects include   | N/A  |               |
| Would the company like to provide a total solution for purchasing?                 | <input type="checkbox"/> Yes<br><input type="checkbox"/> Part, _____<br><input checked="" type="checkbox"/> No |               |
| If yes, please describe it   | N/A  |               |
| 13.1.3 Real Case Description:  |  |               |
| Customer Name  | N/A  |               |
| Customer Country   | N/A  |               |
| Customer Region  | N/A  |               |
| Products Category  | N/A  |               |
| Order Value (USD)  | N/A  |               |
| Order Processing Process   | N/A  |               |
| Customer's Feedback  | N/A  |               |
| 13.2 Real Case for Lower MOQ & Lead Time   |  |               |
| Products Name  | MOQ (Within 12 Months)   | Lead Time     |
| Confidential   | Confidential   | Confidential  |
| 13.3 Real Case for Large Contract & Lead Time                                      |  |               |
| Products Name  | Order (Within 12 Months)   | Lead Time     |
| Confidential   | Confidential   | Confidential  |
| 13.4 Overseas After Sales Service Capacity   |  |               |
| 13.4.3 Average response time   | 24 Hours   |               |
| 13.5 After-sales service capacity  |  |               |
| Does the company accept small order?   | <input checked="" type="checkbox"/> Yes<br><input type="checkbox"/> No   |               |

-- End of Report --